

Better Data. Better Decisions.

In LIHTC Asset Management, data is king. However, collecting data from multiple sources in a myriad of formats and accounting practices can be agonizing. Lexington Solutions' sophisticated **Data Collection** service is a game changer for developers, syndicators and investors who want to easily aggregate, analyze, and report data. With complete, real-time access to your data, your processing rules, and your collection status, you'll always be in control.

Lexington Solutions' electronic Data Collection service eliminates manual processes and works seamlessly with Fusion™, our asset management software, or your existing database. We do the heavy lifting to collect your occupancy, budgets, and interim financials directly from your sources so that you don't have to.

Incoming Trial Balance

	Balance Forward	Debit	Credit	Ending Balance
5410.03 Interest Income- Security Deposit	0		0	(0)
5440.00 Interest Income- Reserve Acct.	0		0	(0)
5922.00 Application Fees	0		120	(120)
6210.02 Resident Relations	0	227		227
6311.00 Office Supplies	0	63		63
6311.08 Postage	0	5		5
6311.10 Credit Report	0	78		78
6320.10 Management Fees	0	1,855		1,855
6330.00 Manager Salary	0	1,554		1,554
6360.00 Telephone/Internet Expense	0	216		216
6361.00 Bundled Services	0	176		176
6398.00 Miscellaneous Admin. Expense	0	21		21
6450.00 Electric	0	697		697
6510.01 Maintenance Salary	0	1,207		1,207
6515.06 Plumbing Supplies	0	96		96

Fusion Income Statement with Trial Balance Activity

	2013	Occupancy	Lease-Up	Balance Sheet	Income Statement	Analysis	Budget
	Jan	Feb	Mar	Apr	May	Jun	
OPERATING EXPENSES							
Management Fee	\$1,855	\$1,908	\$1,855	\$1,908	\$1,908		
Administration Expense	\$2,749						
Bad Debt Expense							
Utilities	\$775						
Maintenance Expense	\$5,994						
Security Cost							
Real Estate Taxes							
Property Insurance	\$7,617						
Other Operating Expenses							
TOTAL OPERATING EXPENSES	\$18,990						
~Per Unit	\$528						
NET OPERATING INCOME	\$703	\$9,363	\$9,895	\$3,943	\$10,435		

We Collect the Data—You Reap the Benefits

- Eliminate the need for dedicated data entry staff as your business grows.
- Receive data sooner giving you more time to analyze it.
- View and download your source data, processing rules, and the status of all your properties via our intuitive client web portal.
- Improve data accuracy and eliminate manual data entry mistakes.
- Seamlessly convert your existing data collection process with no impact on your operations.

Expert

We understand the complexities of sharing data between systems.

- We read raw trial balances files in a number of formats and map that data directly to your chart of accounts.
- We map incoming accounts to multiple target accounts, so you can easily track your asset and liabilities on your balance sheet and your statement of cash flows.

Flexible

We understand varied accounting practices.

- Regardless of how your management companies report and account for hard debt and reserves, we can provide monthly payments and deposits so you can accurately calculate your debt service coverage ratio.
- We manage different accounting rules for different properties from the same source chart of accounts to guarantee that your data is correct.

Accurate

We are your first line of defense in validating financial data.

Our system performs a number of data checks, including:

- Checking for prior month adjustments by comparing the monthly opening balance to the prior month's reported closing balance.
- Testing that the incoming trial balance's total closing balance equals zero.
- Testing that your outgoing balance sheet total equals zero.

Simple

We give you control over your data.

- Our intuitive, self-service portal shows you the latest collection and processing status for your portfolio's data.
- Export any of your data to Excel at any time with one click.

Client Portal Processing Status Dashboard

Company Name	Property Name	Financial Dataset Status	Period End Date	Date Loaded	Date Mapped	Date Exported
H Management Group, Ltd.	Briarwood Apartments	PROCESSED	1/31/2013	2/26/2013 11:26:31 AM	2/26/2013 12:30:58 PM	2/26/2013 2:00:06 PM
H Management Group, Ltd.	Briarwood Apartments	PROCESSED	2/28/2013	2/28/2013 12:00:50 PM	2/28/2013 12:30:58 PM	2/28/2013 2:00:06 PM
H Management Group, Ltd.	Briarwood Apartments	PROCESSED	3/31/2013	4/11/2013 12:00:47 PM	4/11/2013 12:30:58 PM	4/11/2013 2:00:06 PM

Company: Property: Sheet Type: Status: Period:

To find out more about Lexington Solution's Data Collection Service, please contact Brian Madden at bmadden@lexington-solutions.com or call

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